

## REALISTIC The “Do-ers”

People who have athletic or mechanical abilities, prefer to work with objects, machines, tools, plants, animals or to be outdoors.

Mechanics  
Carpenters  
Radiologic Technologists  
Corrections/Police Officers

Engineers\*  
Woodworkers  
Drafters  
Electricians



## INVESTIGATIVE The “Thinkers”

People who like to observe, learn, investigate, analyze, evaluate or solve problems.

Physicians  
Medical Lab Technologists  
Computer Programmers  
Management Consultants

Psychologists  
Software Engineers  
Engineers\*  
College Professors

## CONVENTIONAL The “Organizers”

People who like to work with data, have clerical or numerical ability, carry out tasks in detail or follow-through on others' instructions.

Accountants  
Bookkeepers  
Data Processors  
Paralegals

Actuaries  
Computer Operators  
Medical Records Technicians  
Insurance Adjusters/



*Taken from SDS, Holland,  
You and Your Career*



## ARTISTIC The “Creators”

People who have artistic, innovating or intuitional abilities and like to work in unstructured settings using their imagination and creativity.

Advertising Executives  
Architects  
Copywriters  
Landscape Architects  
Museum Curators  
Graphic Designers  
Technical Writers

Journalists  
Dancers  
Actors/Actresses  
Attorneys  
Librarians  
Writers/Editors  
Translators

## ENTERPRISING The “Persuaders”

People who like to work with people, influencing, persuading, performing, leading or managing for organizational goals or economic gain.

Real Estate Agents  
Travel Agents  
Financial Planners  
Managers/CEOs\*

Politicians  
Food Service Managers  
Sales Representatives  
Bartenders  
Stockbrokers



## SOCIAL The “Helpers”

People who like to work with people to enlighten, help, train or cure them, or are skilled with words.

Counselors\*  
Ministers/Chaplains  
Social Workers  
Speech Pathologists  
Human Resources

Teachers  
Dieticians  
Trainers  
Nurses